



**DEPARTMENT OF MANAGEMENT**  
**KAKATIYA INSTITUTE OF TECHNOLOGY & SCIENCE, WARANGAL - 15**  
*(An Autonomous Institute under Kakatiya University, Warangal)*

**PRR-20M**  
**MBA SEM-I**

**SCHEME OF INSTRUCTIONS & EVALUATION FOR TWO YEAR MBA DEGREE PROGRAMME**

S. No.	Course Type	Course Code	Course Name	Teaching Scheme			Credits (C)	Evaluation Scheme-Marks													
				L	T	P		CIE-TA Marks						Minor	MSE	Total	ESE	Total Marks			
								I <sup>2</sup> RE			CRP/CCS Presentations	Minor	MSE						Total	ESE	Total Marks
								ATLP	CRP	CCS											
1	PC	P20MB101	Management and Organizational Behaviour	4	-	-	4	8	8	8	6	10	20	60	40	100					
2	PC	P20MB102	Business Environment	4	-	-	4	8	8	8	6	10	20	60	40	100					
3	PC	P20MB103	Managerial Economics	4	-	-	4	8	8	8	6	10	20	60	40	100					
4	PC	P20MB104	Accounting for Managers	4	-	-	4	8	8	8	6	10	20	60	40	100					
5	PC	P20MB105	Statistics for Management	4	-	-	4	8	8	8	6	10	20	60	40	100					
6	PC	P20MB106	Management of Information Technology	4	-	-	4	8	8	8	6	10	20	60	40	100					
7	PC	P20MB107	Management of Information Technology Lab	-	-	2	1	-	-	-	-	-	-	100	-	100					
8	AC	P20AC108	Audit Course - I	2	-	-	1	8	8	8	6	10	20	60	40	100					
<b>Total</b>				<b>26</b>	<b>-</b>	<b>02</b>	<b>26</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>520</b>	<b>280</b>	<b>800</b>					

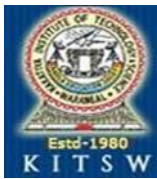
[L= Lecture, T = Tutorials, P = Practicals, C = Credits, ATLP = Assignments, CRP = Course Research Paper, CCS = Course Case Study, CRP/CCS = Course Presentation, Minor=Minor Examination, MSE=Mid Semester Examination and ESE=End Semester Examination]

**Audit Course-I**

P20AC108A: English for Research Paper Writing  
P20AC108B: Sanskrit for Technical Knowledge  
P20AC108C: Constitution of India  
P20AC108D: Pedagogy Studies

**Total Contact Periods / Week: 28    Total Credits: 26**

**Note: Additional Learning: Students are advised to do MOOCs to bridge the gap in the curriculum, as suggested by the Department Academic Advisory Committee (DAAC). The credits earned by the students through MOOCs will be printed in the semester grade sheet.**



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**MBA SEM-II**

**SCHEME OF INSTRUCTIONS & EVALUATION FOR TWO YEAR MBA DEGREE PROGRAMME**

S. No.	Course Type	Course Code	Course Name	Teaching Scheme			Credits (C)	Evaluation Scheme - Marks								
				L	T	P		CIE-TA Marks						ESE	Total Marks	
								I <sup>2</sup> RE				Minor	MSE			Total
								ATLP	CRP	CCS	CRP/CCS Presentation					
1	PC	P20MB201	Human Resource Management	4	-	-	4	8	8	8	6	10	20	60	40	100
2	PC	P20MB202	Marketing Management	4	-	-	4	8	8	8	6	10	20	60	40	100
3	PC	P20MB203	Financial Management	4	-	-	4	8	8	8	6	10	20	60	40	100
4	PC	P20MB204	Cost and Management Accounting	4	-	-	4	8	8	8	6	10	20	60	40	100
5	PC	P20MB205	Business Research and Data Analytics	4	-	-	4	8	8	8	6	10	20	60	40	100
6	PC	P20MB206	Soft & Interpersonal Skills	-	-	2	1	-	-	-	-	-	-	100	-	100
7	PROJ	P20MB207	Mini Project with seminar	-	-	4	2	-	-	-	-	-	-	100	-	100
8	AC	P20AC208	Audit Course-II	2	-	-	1	8	8	8	6	10	20	60	40	100
<b>Total</b>				<b>22</b>	<b>-</b>	<b>06</b>	<b>24</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>560</b>	<b>240</b>	<b>800</b>

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P20AC208A: Stress Management by Yoga  
P20AC208B: Value Education  
P20AC208C: Personality Development through Life Enlightenment Skills  
P20AC208D: Disaster Management

**Total Contact Periods / Week: 28    Total Credits: 24**

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**SCHEME OF INSTRUCTIONS & EVALUATION FOR TWO YEAR MBA DEGREE PROGRAMME**

**PRR-20M  
MBA SEM-III**

S. No.	Course Type	Course Code	Course Name	Teaching Scheme			Credits (C)	Evaluation Scheme - Marks								
				L	T	P		CIE-TA-Marks						ESE	Total Marks	
								I <sup>2</sup> RE				Minor	MSE			Total
								ATLP	CRP	CC	CRP/CCS Presentations					
1	PC	P20MB301	Quantitative Analysis for Business Decisions/MOOCs	4	-	-	4	8	8	8	6	10	20	60	40	100
2	PC	P20MB302	Operations Management/MOOCs	4	-	-	4	8	8	8	6	10	20	60	40	100
3	PC	P20MB303	Strategic Management/MOOCs	4	-	-	4	8	8	8	6	10	20	60	40	100
4	PS	P20MB304	Specialization-I/MOOC-I	4	-	-	4	8	8	8	6	10	20	60	40	100
5	PS	P20MB305	Specialization-II/MOOC-II	4	-	-	4	8	8	8	6	10	20	60	40	100
6	PS	P20MB306	Specialization-III/MOOC-III	4	-	-	4	8	8	8	6	10	20	60	40	100
7	PROJ	P20MB307	Project Work Phase I	-	-	-	3	-	-	-	-	-	-	100	-	100
<b>Total</b>				<b>24</b>	<b>-</b>	<b>-</b>	<b>27</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>460</b>	<b>240</b>	<b>700</b>

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<b>Specialization-I/MOOC-I</b>	<b>Specialization-II/MOOC-II</b>	<b>Specialization-III/MOOC-III</b>
P20MB304H: Labour Laws and Industrial Relations P20MB304M: Consumer Behaviour and CRM P20MB304F: Security Analysis and Portfolio Management	P20MB305H: Performance Management P20MB305M: Advertising and Sales Management P20MB305F: Corporate Taxation and Planning	P20MB306H: Strategic Human Resource Management P20MB306M: Digital and Social Media Marketing P20MB306F: Strategic Financial Management

**\*\*Note: Students can choose any three of the four courses in their respective specialisation**



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**PRR-20M**  
**MBA SEM-IV**

S. No.	Course Type	Course Code	Course Name	Teaching Scheme			Credits (C)	Evaluation Scheme - Marks								
				L	T	P		CIE-TA Marks						ESE	Total Marks	
								I <sup>2</sup> RE				Minor	MSE			Total
								ATLP	CRP	CC	CRP/CCS Presentations					
1	PC	P20MB401	Business Laws and Ethics/ MOOCs	4	-	-	4	8	8	8	6	10	20	60	40	100
2	PC	P20MB402	Entrepreneurship and Innovation /MOOCs	4	-	-	4	8	8	8	6	10	20	60	40	100
3	PC	P20MB403	Financial Institutions, Markets and Services/MOOCs	4	-	-	4	8	8	8	6	10	20	60	40	100
4	PS	P20MB404	Specialization - IV / MOOCs -IV	4	-	-	4	8	8	8	6	10	20	60	40	100
5	PS	P20MB405	Specialization -V/MOOCs- V	4	-	-	4	8	8	8	6	10	20	60	40	100
6	PROJ	P20MB406	Project Work Phase II	-	-	-	6	-	-	-	-	-	-	60	40	100
<b>Total</b>				<b>20</b>	<b>-</b>	<b>-</b>	<b>26</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>360</b>	<b>240</b>	<b>600</b>

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<b>Specialization-IV/MOOC-IV</b>	<b>Specialization-V/MOOC-V</b>
<b>P20MB404H:</b> Compensation Management <b>P20MB404M:</b> Retail and Services Marketing <b>P20MB404F:</b> Financial Derivatives	<b>P20MB405H:</b> International Human Resource Management <b>P20MB405M:</b> Product and Brand Management <b>P20MB405F:</b> International Financial Management

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**COURSE CREDIT STRUCTURE**

<b>Semester</b>	<b>Credits</b>	<b>As per Model Curriculum</b>
<b>I</b>	26	27
<b>II</b>	24	27
<b>III</b>	27	24
<b>IV</b>	26	24
<b>Total:</b>	<b>103</b>	<b>102</b>

**SEMESTER Vs COURSE CATEGORY WEIGHTAGE**

Number of Courses / Number of Credits (*Course Category wise*)

<b>Semester</b>	<b>PCC</b>	<b>PS</b>	<b>PROJ</b>	<b>AC</b>	<b>TOTAL</b>
I	7/25	-	-	1/1	8/26
II	6/21	-	1/2	1/1	8/24
III	3/12	3/12	1/3	-	7/27
IV	3/12	2/8	1/6	-	6/26
Total					29/103
% Weightage of Course Category					100 % (29/103)